



## **Request for Proposal (RFP) for Healthcare Management Company or Consultant**

### Purpose:

The Comanche Nation is seeking a company to advise and potentially partner with the Nation on the establishment, operation, and management of a health care system.

### Company Overview:

Provide a brief introduction of your company, including areas of expertise, and prior experience in the healthcare industry, especially as it concerns tribal healthcare operations.

### Scope of Services

#### General Overview:

The Comanche Nation is a federally-recognized Indian tribe with its headquarters near Lawton, Oklahoma. Comanche Nation tribal members are currently entitled to receive healthcare from the Indian Health Service, including at the Lawton Indian Hospital. The Comanche Nation is considering requesting to enter into an Indian Self-Determination and Education Assistance Act contract with the Indian Health Service in order to provide care to its members. The Nation further wishes to extend care to the broader community and generate a profit from its healthcare system. The Nation wishes to accomplish this while minimizing the impact on the Lawton Indian Hospital's budget ensuring that members may continue to receive care at the hospital if they so choose. The Nation has limited experience in the health care field, and is further looking for operational support and recommendations on services to provide.

#### Qualifications:

Minimum Qualifications: Company must have experience in the management of tribal healthcare facilities and extensive knowledge of applicable federal regulations, including those concerning the Indian Self-Determination and Education Assistance Act, Medicare, Medicaid, and private insurance.

#### Key Personnel:

Include qualifications of key personnel who will be responsible for overseeing project.

#### Deliverables:

The request for proposal should include a schedule of deliverables and timelines for delivery.

#### Record:

Describe the outcomes experienced by other clients in providing quality health care for tribal members while also generating a profit.



#### Costs and Profits:

Company must provide an estimate of startup costs for the health care system, recommendations regarding services to be provided, and an estimate of profits for the next five years. The company must also provide a proposal for splitting costs and profits.

#### Proposal Requirements

##### Proposal Submission Format:

Proposals should be formatted as follows:

1. Cover Letter
2. Company Overview
3. Experience and Qualifications
4. Key Personnel
5. Record
6. Deliverables
7. Costs and Profits
8. References: Provide references from at least three recent projects.

#### Submission Deadline:

All proposals must be submitted by **April 20, 2025**, to be considered.

#### Submission Instructions:

Proposals should be submitted via email or mail to the following contact:

Contact Name: Adam Redelk

Email Address: [adam.redelk@comanchenation.com](mailto:adam.redelk@comanchenation.com)

Phone Number: (580) 492-3291

Mailing Address: P.O. Box 908 Lawton, Oklahoma 73507

#### Evaluation Criteria

Proposals will be evaluated based on the following criteria:

1. Experience, Qualifications, and Record: Demonstrated ability to satisfactorily perform the work.
2. Costs and profits: Ability control costs for the Comanche Nation and generate a return on investment for the Nation.
3. References: Positive feedback from previous clients and stakeholders.
4. Timing: Ability to implement a fully operational project quickly.

#### Review Process:

Proposals will be reviewed by Comanche Business Committee, and selection will be made in due course.

#### Terms and Conditions

Additional terms and conditions may apply.



**Contact Information**

For any questions or clarifications related to this RFP, please contact Administration at (580) 492-3240.